L.A.G. TACTICAL
America's Premier Kydex® Holster

March 22, 2015

To: Robert, Gisele, and the Legacy Transformational Consulting Team
14050 Broili Dr.
Reno, NV
89511

On behalf of the L.A.G. Tactical team we can't thank you enough for your contributions to our company. The coaching sessions we received from Robert at our headquarters in Reno, NV in April of 2014 have been invaluable to the growth of our business.

To call our experience with Legacy "eye opening" would be an understatement. The values we learned, the team building exercises we underwent, and the leadership mentality transformation that we had undergone during our 5-day course of the Organizational Future by Design (OFbD) was nothing short of world class.

As a young start-up company with little capital in a highly competitive and saturated market it was difficult for us to fully come together as a team. Salary issues in management, production flaws in manufacturing, and a lack of overall team unity were disallowing our team to fully understand and pursue our potential. And even though our team had "all the right ingredients" we just didn't know how to mix them properly.

It wasn't until our coaching session with Legacy did we begin to "knock down the walls" that we had built around our persons and work styles. We quickly began to realize that there were certain ways of interaction that each of us embraced that were both a contribution and a detriment to the team. This was all done with respectful and thoughtful dialogue that was in no way confrontational but was controversial and tranquil. Each team member was able to express their views, values, concerns, and desires in thoughtful and professional ways and we were able to create a team environment of possibility and integrity because of it. The entire process was mediated and coached by Robert and his professionalism and patience helped make it all possible.

The results that we desired to achieve from the OFbD were seen immediately. The week following the OFbD our team closed an account with Scheel's; a nationwide retailer that we had been working on obtaining for over 1 year. This account has massive promise and we are now building a future with them and are in talks about expanding more into their (quite robust) corporate chain.

Another fantastic occurrence that resulted from the OFbD was a breakthrough with a sales rep team that we had recently signed on. Due to their poor performance we had desired to drop them as a sales rep team. The OFbD reinvigorated our partnership and we were able to help them produce sales for us that made the partnership worthwhile. However, they ultimately were unable to produce the results that we needed and we have since moved on to talks with another sales rep company that has over 6 times the sales force and a proven history of success.

Nearly a year later our team still embraces the core values that we created with Legacy Transformational Consulting. We went from a regional success story to a nationally known and well branded team that has a reputation for hard work, excellent customer service, top tier products, and a dedication to mastery in everything we do. Before the OFbD we were not a profitable company. Now we are looking at solid double digit monthly net profit margins that are sustainable as long as we continue to pipeline sales; which has been significantly easier to do since the OFbD.

We have recently also gained a contract with the largest distributor in our industry, Ellett Brothers, and are now receiving purchase orders that surpass what some of our total monthly sales were last year. We are also in talks with two other major distributors, RSR Group and Accusport. These companies, which not long ago saw us as "tiny" and "incapable", are now realizing that we have positioned ourselves as an industry leader in customer service, lead times, and quality, regardless of our size.

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As an individual I've been able to apply the wisdom I gained from Legacy Transformational Consulting to my everyday life (and that unto itself has been priceless). Collectively, as our team continues to apply the experience of the OFbD into our daily business, we constantly overcome obstacles, continue to build a more unified team, and drive our business forward wholeheartedly with courage and integrity.

Without a doubt I would recommend Legacy Transformational Consulting and their flagship program, the OFbD, to any company that desires to form an excellent and extraordinary leadership team. As a result of the OFbD our sales have continued to skyrocket while our products continue to improve and our team becomes increasingly stronger.

Thank you for introducing us to our transformation.

Sincerely,

L.A.G. Tactical, Inc.
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